

# Ananish Chaudhuri

## Curriculum vitae November 2020

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### Education:

Ph. D. in Economics, October, 1997  
Rutgers University, New Brunswick, NJ, U.S.A.

M.A. in Economics, May 1994  
Rutgers University, New Brunswick, NJ, U.S.A.

M.A. in Economics, May 1992  
Jawaharlal Nehru University, New Delhi, India

B.Sc. (Hons.) in Economics, First Class, June 1990  
Presidency College, Calcutta University, Calcutta, India

### Academic Appointments:

Visiting Professor of Public Policy, Harvard Kennedy School, January – June 2020.  
*Taught MLD 302: Behavioral Decision Making in the Management, Leadership and Decision-Making area with excellent teaching evaluations.*

Head (Chairperson) of the Department of Economics, University of Auckland; February, 2013 – January 2020.

*The Department of Economics at Auckland is a leading research institution in Australasia, ranked between 51-100 (in the QS rankings); at par with Michigan State University, Ohio State University, Pennsylvania State University, University of Essex, University of Illinois-Urbana Champagne, University of Maryland-College Park, University of Virginia, University of Texas-Austin. The same rankings place the University of Auckland within the top-100 globally (2019 rank=83<sup>rd</sup>). I was responsible for creating a dual track (mathematical or non-mathematical), both leading to the BCom in Economics leading to significant increase in Economics enrolment.*

Professor of Experimental Economics, Department of Economics, University of Auckland, September 2009 onwards.

Associate Professor, October 2005 - August 2009; Senior Lecturer, February 2003 – September 2005.

Visiting Research Scholar, Centre for Economic Studies, University of Munich, July – August 2018.

Visiting Assistant Professor, Department of Economics, Wellesley College, July 2001-December 2002.

Assistant Professor, Department of Economics, Washington State University, August 1998  
– May 2003.

### **Editorial Appointments:**

Editor-in-chief, *New Zealand Economic Papers*, Routledge, 2007-2010. (Editorial Board Member, 2020 onwards)

Associate Editor, *Journal of Economic Behavior and Organization*, Elsevier, 2011-2015.

Associate Editor (*de facto* Editor on all assigned papers), *Journal of Economic Psychology*, Elsevier, 2007-2019.

Book Review Editor, *Journal of Economic Psychology*, Elsevier, 2016-2018.

Associate Editor (*de facto* Editor on assigned papers), *Journal of Behavioral and Experimental Economics*, Elsevier, 2013 onward. (Editorial Board Member, 2009 – 2012).

Editorial Board Member (*de facto* Editor on assigned papers), *Games*, 2017 onward.

Editor Board Member (*de facto* Editor on assigned papers), *Nature Scientific Reports*, 2018 onward.

Editor, *Games - Special Issue: Experimental studies of social dilemma problems*, 2015; subsequently published as Chaudhuri, A. (Ed.), *Recent advances in experimental studies of social dilemma problems*, 2016, Basel, Switzerland: MDPI AG

*I routinely serve as a referee for a very large number of leading scholarly journals, granting agencies as well as publishing houses. These are too numerous to mention separately.*

### **Other Professional Appointments:**

Member, *Economics and Human & Behavioral Sciences (EHB) Panel*, Royal Society NZ Marsden Fund Grants, 2018-2019.

Founder and Director; DECIDE – University of Auckland Business School Decision Making Lab, 2010 onward.

Research Fellow, CESifo, University of Munich, Germany, 2018 onward.

Invited Visiting Scholar; Centre for Economic Studies, University of Munich, Germany; July-August 2018.

Research Associate, Center for Economic Behavior, Institutions and Design, Rutgers University, New Brunswick, NJ, 2011 onward.

MCJ Foundation Pre-Doctoral Visiting Fellow, Economic Science Laboratory, University of Arizona, Summer 1995.

### **Selected Honours/Awards:**

“A” (*Highest*) rating in NZ Government’s Performance Based Research Funding (PBRF) exercise in all rounds including the most recent one; 2018-19.

*Distinguished Contribution Award* from the University of Auckland Faculty of Business and Economics for sustained contribution to the faculty, August 2018.

*Special Service Award* from the Council of the New Zealand Association of Economists for “outstanding work raising the quality and profile of the New Zealand Economic Papers” during my term as editor, 2007-2010, July 2010.

*Sustained Research Excellence Award*, University of Auckland Business School, 2008

*Research Excellence Award* for outstanding research performance, University of Auckland Business School, 2018, 2010.

### **Selected Significant Service Roles:**

Member, 3-person Senior Leadership Delegation from University of Auckland Business School to leading Indian Universities and Business Schools; August 2019.

Member of Senate Working Party, a working party of ten professors set up to look at the structure, role and function of the University of Auckland Senate as well as revitalize the role of the Senate, 2011-2012.

Member, University of Auckland Staffing Committee for Non-Faculty Academics, 2010- 2012.

Member, University of Auckland Business School Faculty Staffing Committee, 2009 – 2012.

Member, University of Auckland Business School Research Committee, 2010-2011.

Member, University of Auckland Business School Research Excellence Awards Committee, 2009, 2011.

Member, University of Auckland Business School Distinguished Contribution Award Committee, 2019.

University PBRF Evidence Portfolio Assessment Panel Member, 2006, 2012.

Faculty Panel member for EQUIS and AACSB accreditation, 2004, 2009, 2014.

External referee for numerous promotion and tenure applications in leading institutions around the world including applications to full Professor.

### **Research Overview:**

I work in behavioural and experimental economics. I have received an “A” (highest) rating in every round of New Zealand Government’s Performance Based Research Funding (PBRF) exercise including the most recent 2018-19 round, where only 10 other New Zealand economists achieved the same distinction. I am ranked among the top 5% authors world-wide in the Research Papers in Economics (RePEc) database. I have received *three research excellence awards* from the University of Auckland Business School and in August 2018, was awarded a *Distinguished Contribution Award* for my services to the school.

## **Publications:**

### **Books:**

Chaudhuri, Ananish (2021). *Behavioural Economics and Experiments; forthcoming in 2021*. London and New York: Routledge. (Suitable for use as a text for upper level undergraduate or postgraduate students including students in public policy; 15 chapters; Approx. 230,000 words).

Filled with real world examples ranging from sports to politics and backed by experimental evidence, this book takes the reader on a wonderful journey examining human behavior, individual and collective decision making, trust, fairness, cooperation and competition. Chaudhuri is a gifted writer, and the book will be treasured by experts in the field as well as those who would like to learn more about behavioural economics.

Iris Bohnet  
Albert Pratt Professor of Business and Government  
Academic Dean, Harvard Kennedy School  
Author of “What Works: Gender Equality by Design”

Chaudhuri Ananish. (2009). *Experiments in Economics: Playing Fair with Money*. London and New York: Routledge.

Reviewed extremely favorably in the *Journal of Economic Literature*, *Journal of Economic Psychology* and *Journal of Behavioral and Experimental Economics*).

What this book is perfect for is giving interested readers who are not professional economists a flavor of what experimental economics does and why it is important. It is the book I gave my mother when she wanted to understand what I was always babbling about (she loved it!)

Excerpt from Book Review in the *Journal of Economic Literature*  
David J. Cooper  
Brim Eminent Scholar in Economics and Director of XS/FS, Florida State University.

### **Edited Volumes:**

Chaudhuri, Ananish (Ed.) (2020.) *Research Agenda in Experimental Economics; forthcoming in 2021*. Cheltenham: Edward Elgar.

Chaudhuri, Ananish (Ed.) (2016). *Recent Advances in Experimental Studies of Social Dilemma Games*, Basel: MDPI.

### **Refereed Journal Articles:**

Li, Y., Sbai, E. and Chaudhuri, A. (2020). An experimental study of gender differences in agency relationships. *Journal of Behavioral and Experimental Economics*. Volume 90. February 2021. <https://www.sciencedirect.com/science/article/pii/S2214804320306935>.

Sundborn, G., Thornley, S., Jackson, M., Morris, G., Blackham, M. Schofield, G., Doehring, R., Goedeke, R., Morris, A., and Chaudhuri, A (2020). Chasing elimination through

- lockdowns is stamping out livelihoods and lives. *Journal of Primary Health Care*, 020;12(4):298–301.
- Claessens, S., Fischer, K., Chaudhuri, A., Sibley, C. and Atkinson, Q. (2020). Dual Evolutionary Foundations of Political Ideology. *Nature Human Behavior*, 4, 336–345 (2020). <https://doi.org/10.1038/s41562-020-0850-9>.
- Dickinson, D., Chaudhuri, A and Greenaway-McGrevy, R. (2020). Trading while sleepy? Circadian mismatch and excess volatility in a global experimental asset market. *Experimental Economics*, 23, 526-553.
- Chaudhuri, A. (2018). Heterogeneous beliefs and the re-start effect in a public goods game. *Games (Special Issue: Social Norms and Games)*, 2018, 9(4); <https://doi.org/10.3390/g9040096>.
- So, T., Brown, P., Chaudhuri, A. Ryvkin, D. and Cameron, L. (2017). Piece-rates and tournaments: implications for productivity and learning in a cognitively challenging task. *Journal of Economic Behavior and Organization*, 142, October 2017, 11-23.
- Chaudhuri, A. and Paichayontvijit, T. (2017). On the long-run efficacy of punishments and recommendations in a laboratory public goods game. *Nature Scientific Reports*, 7: 12286. September 2017. <https://doi.org/10.1038/s41598-017-12490-5>.
- Chaudhuri, A., So, T. and Sbai, E. (2017). Wage cuts and layoffs in the minimum effort coordination game. *Economics Bulletin*, 37(3), September 2017, 1-18.
- Chaudhuri, A., Paichayontvijit, T. and Smith A. (2017). Belief heterogeneity and contributions decay among conditional cooperators in public goods games. *Journal of Economic Psychology*, 58, February 2017, 15-30.
- Chaudhuri, A., Li, Y. and Paichayontvijit, T. (2016). What’s in a frame? Goal framing, trust and reciprocity. *Journal of Economic Psychology*, 57, December 2016, 117-135.
- Chaudhuri, A., Paichayontvijit, T. and Sbai, E. (2016). The impact of framing, inequity and history in a corruption game: experimental evidence. *Games*, 7(2), June 2016. <https://doi:10.3390/g7020013>.
- Chaudhuri, A. (2016). Recent advances in experimental studies of social dilemma problems. *Games*, 7(1), February 2016. <https://doi:10.3390/g7010007>.  
Re-printed as Introduction, pages IX-XXIV in Chaudhuri, A. (Ed.), *Recent advances in experimental studies of social dilemma problems*, 2016. Basel, Switzerland: MDPI AG
- Chaudhuri, A., Cruickshank, A. and Sbai, E. (2015). Gender differences in personnel management: experimental evidence. *Journal of Behavioral and Experimental Economics*, 58, October 2015, 20-32.
- Chaudhuri, A., Paichayontvijit, T. and So, T. (2015). Team versus individual behavior in the minimum effort coordination game. *Journal of Economic Psychology*, 47(2), April 2015, 85-102.

- Chaudhuri, A., Paichayontvijit, T. and Shen, D. (2013). Gender differences in trust and trustworthiness: Individuals, single Sex and mixed sex groups. *Journal of Economic Psychology*, 34, February 2013, 181-194.
- Chaudhuri, A. (2011). Sustaining cooperation in laboratory public goods experiments: a Selective Survey of the Literature. *Experimental Economics*, 14 (1), March 2011, 47-83.
- Chaudhuri, A. and Sbai, E. (2011). Gender Differences in Trust and Reciprocity in repeated gift exchange games. *New Zealand Economic Papers: Special Issue in Economic Psychology and Behavioural Economics*, 45 (1-2), 81-95, April-August, 2011.  
Re-printed as Chapter 7, pages 81–96 in Simon Kemp and Gabrielle Wall (Eds.), *Economic Psychology and Experimental Economics*, 2013, Abingdon, UK: Routledge.
- Chaudhuri, A. and Paichayontvijit, T. (2010). Recommended Play and Performance Bonuses in the Minimum Effort Coordination Game. *Experimental Economics*, 13(3), September 2010, 346-363.
- Cameron, L., Chaudhuri, A., Erkal, N. and Gangadharan, L. (2009). Propensities to Engage in and Punish Corrupt Behavior: Experimental Evidence from Australia, India, Indonesia and Singapore. *Journal of Public Economics*, 93(7-8), August 2009, 843-851.
- Alatas, V., Cameron, L., Chaudhuri, A., Erkal, N. and Gangadharan, L. (2009). Subject pool effects in a corruption experiment: A comparison of Indonesian public servants and Indonesian students. *Experimental Economics*, 12(1), March 2009, 113-132.
- Chaudhuri, A., Schotter, A. and Sopher, B. (2009). Coordination in Inter-generational Minimum Effort Games with Private, Almost Common and Common Knowledge of Advice. *Economic Journal*, Volume 119, January 2009, 91-122.
- Alatas, V., Cameron, L., Chaudhuri, A., Erkal, N. and Gangadharan, L. (2009). Gender and Corruption: Insights from an Experimental Analysis. *Southern Economic Journal*, Volume 75, Number 3, January 2009, 663-680.
- Chaudhuri, A. and Gangadharan, L. (2007). An Experimental Analysis of Trust and Trustworthiness. *Southern Economic Journal*, April 2007, 73(4), 959-985.
- Chaudhuri, A., Schotter, A. and Sopher, B. (2006). Learning in Tournaments with Inter-generational Advice. *Economics Bulletin*, September 2006, 3(26), 1 – 16.
- Chaudhuri, A., Graziano, S. and Maitra, P. (2006). Social Learning and Norms in an Experimental Public Goods Game with Inter-Generational Advice. *Review of Economic Studies*, April 2006, 73(2), 357-380.
- Chaudhuri, A. and Paichayontvijit, T. (2006). Conditional Cooperation and Voluntary Contributions to a Public Good. *Economics Bulletin*, April 2006, 3(8), p. 1-15.
- Bangun, L., Chaudhuri, A., Prak, P. and Zhou, C. (2006). Common and Almost Common Knowledge of Credible Assignments in a Coordination Game. *Economics Bulletin*, January 2006, 3(1), p. 1-10.

- Chaudhuri, A. Chen, D., Graziano, S, McIntire, F. and Winkler, D. (2004). To Free-Ride or Not To Free-ride: The Role of Patterning and Feedback in the Public Goods Game. *ARTHANITI*, 3(1-2), December 2004, p. 86-105.
- Chaudhuri, A., Khan, S., Lakshmiratan, A., Py, A-L. and Shah, L. (2003). Trust and Trustworthiness in a Sequential Bargaining Game. *Journal of Behavioral Decision Making*, 16(5), December 2003, p. 331-340.
- Chakrabarty, D., Chaudhuri, A. and Spell, C. (2002). Information Structure and Contractual Choice in Franchising. *Journal of Institutional and Theoretical Economics*, Vol. 58 (4), December 2002, p. 638-663.
- Chaudhuri, A. and Maitra, P. (2002). On the Choice of Tenancy Contracts in Rural India. *Economica*, Vol. 69, Issue 275, August 2002, p. 445-459.
- Chaudhuri, A., Sopher, B. and Strand, P. (2002). Cooperation in Social Dilemmas, Trust and Reciprocity. *Journal of Economic Psychology*, Volume 23(2), March 2002, p. 231 – 249.
- Chaudhuri, A. (2002). A Simple Algebraic Approach to Teaching Oligopoly Models. *The American Economist*, Vol. XXXXVI, No. 1, Spring 2002, p. 36-41.
- Chakrabarty, D. and Chaudhuri, A. Formal and Informal Sector Credit Institutions and Interlinkage. *Journal of Economic Behavior and Organization*, Vol. 46 (3), November 2001, p. 312-325.
- Chaudhuri, A. and Maitra, P. (2001). Tenant Characteristics and the Choice of Tenurial Contracts in Rural India. *Journal of International Development*, Vol. 13 (2), March 2001, p. 169-181.
- Chaudhuri, A., Ghosh, P. and Spell, C. (2001). A Location Based Theory of Franchising. *Journal of Business and Economic Studies*, Vol. 7, No. 1, Spring 2001, p. 54-67.
- Chaudhuri, A. (2000). Endogenous Quality Choice and the Impact of Quantitative Restrictions. *The International Trade Journal*, Volume XIV (4), Winter 2000, p. 377-397.
- Chaudhuri, A. and Maitra, P. (2000). Sharecropping Contracts in Rural India: A Note. *Journal of Contemporary Asia*, Volume 30(1), February 2000, p. 99-107.
- Chaudhuri, A. (1998). The Ratchet Principle in a Principal Agent Game with Unknown Costs: An Experimental Analysis. *Journal of Economic Behavior and Organization*, Volume 37(3), November 1998, p. 291-304.

### **Chapters in Books:**

- Chaudhuri, A. (2021). “Introduction to Research Agenda in Experimental Economics”, Chapter 1 in Chaudhuri, A. (Editor), *Research Agenda in Experimental Economics*, Cheltenham: Edward Elgar. (forthcoming).
- Fischer, K., Atkinson, Q and Chaudhuri, A. (2021). “Experimental approaches to political psychology”, Chapter 4 in Chaudhuri, A. (Editor), *Research Agenda in Experimental Economics*, Cheltenham: Edward Elgar. (forthcoming)

- Claessens, S., Chaudhuri, A., Sibley, C and Atkinson, Q. (2020). “An Evolutionary Approach to Political Ideology”, in Sibley C. and Osborne, D. (Editors), *Handbook of Political Psychology*, Cambridge, UK: Cambridge University Press. (forthcoming).
- Chaudhuri, A. (2015). “Altruistic Punishments”, Pages 10-12 in Morris Altman (Editor), *Real World Decision Making: An Encyclopaedia of Behavioral Economics*, ABC-CLIO Publishers, 2015.
- Chaudhuri, A. (2013). “Experimental Economics” in the *Encyclopaedia of Life Support Systems (EOLSS; <http://eolss.net>)*, UNESCO, New York. NY. 2013
- Chaudhuri, A., (2012). “Gender and corruption: a survey of the experimental evidence”, Chapter 2, pages 13-49 in Danila Serra and Leonard Wantchekon (Editors), *Research in Experimental Economics Volume 15: New Advances in Experimental Research on Corruption*, 2012, Bingley, UK: Emerald Publications.
- Chaudhuri, A. and Paichayontvijit, T. (2011). “Recommended Play and Costly Punishments in a Laboratory Public Goods Experiment” in Krishnendu Ghosh Dastidar, Hiranya Mukhopadhyay and Uday Bhanu Sinha (Eds.), *Dimensions of Economic Theory and Policy: Essays for Anjan Mukherji*, New Delhi: Oxford University Press.

### **Selected Grants:**

- Principal Investigator, Royal Society NZ Marsden Fund Grant, 2018-2021 (with Quentin Atkinson and Chris Sibley), November 2017. Project: Political gaming: using economic games to understand the foundations of political ideology; NZ \$835,000.
- Associate Investigator, Royal Society NZ Marsden Fund Grant, 2018-2021 (with Thomas Pfeiffer (PI), Yiling Chen, Anna Dreber and Arkadii Slinko, November 2017. Project: Decision Markets; NZ \$735,000.
- Associate Investigator, Australian Research Council Discovery Projects Grant, 2006-2009 (with L. Gangadharan, N. Erkal and L. Cameron, all at the University of Melbourne), November 2005. Project: The Economics of Corruption and Institutional Change: Theory and Experiments; Approx. AU \$250,000.
- Principal Investigator, University of Auckland Vice-Chancellor’s University Development Fund Grant to set up DECIDE, the University of Auckland Behavioural Decision Making Lab, August 2011. Approx. NZ \$30,000.
- Principal Investigator, University of Auckland Vice-Chancellor’s University Development Fund Grant for project on gender and cultural differences in corruption, June 2004; approx. NZ \$54,000.
- PI on numerous Faculty Research Development Fund grants from the University of Auckland since 2003; most recent ones for NZ \$33,600 between 2020 and 2022; NZ \$37,000 between 2017 and 2019; NZ \$30,000 between 2014 and 2016 and NZ \$48,000 between 2012 and 2014.

### **Non-Refereed Publications:**

- Chaudhuri, A. (2016). Is the price right? Fair play and economics. *University of Auckland Business Review*, 19(1), Autumn 2016.



- Chaudhuri, A. (2010). Reflections of a journal editor. *New Zealand Economic Papers*, 44(3), December 2010, 211-215.
- Chaudhuri, A. (2009b). Editor's Introduction. *New Zealand Economic Papers*, 41(1), 227.
- Chaudhuri, A. (2009a). Editor's Introduction. *New Zealand Economic Papers*, 43(1), 1-2.
- Chaudhuri, A. (2008). Editor's Introduction. *New Zealand Economic Papers*, 42(2), 151-154.
- Chaudhuri, A. (2007b). Editor's Introduction. *New Zealand Economic Papers*, 41(2), 1-2.
- Chaudhuri, A. (2007a). Editor's Introduction. *New Zealand Economic Papers*, 41(1), 1-2.
- Chaudhuri, A. (2001). A Simple Investment Game Experiment for the Classroom. *Classroom Experiments*, Vol. 10, Fall 2001.
- Chaudhuri, A. (1996). Published abstract: The Ratchet Principle in a Principal Agent with Unknown Costs: An Experimental Analysis. *Journal of Mathematical Psychology*, 40 (4), December 1996, p. 371-371.

### **Book Reviews:**

- Feeling Smart: Why Our Emotions Are More Rational Than We think*", by Eyal Winter, Public Affairs, New York, 2016, *Journal of Economic Psychology*, 59, April 2017, 171-173.
- "*Misbehaving: The making of behavioral Economics*", by Richard Thaler, W.W. Norton, 2015, *Journal of Behavioral and Experimental Economics*, 60, February 2016, 64-65.
- "*Give and Take*" by Adam Grant, Viking, 2014, *Journal of Behavioral and Experimental Economics*, 52, October 2014, 1-3.
- "*The Why Axis*" by Uri Gneezy and John List, Public Affairs, 2013, *Journal of Economic Psychology*, 44, October 2014, 47-49
- "*The Darwin Economy*" by Robert Frank, Princeton University Press, 2011, *New Zealand Economic Papers*, 46(2), 185-188.
- "*Experimental Economics: Rethinking the Rules*" by Nicholas Bardsley, Robin Cubitt, Graham Loomes, Peter Moffatt, Chris Starmer and Robert Sugden, Princeton University Press, 2009, *Journal of Economic Psychology*, 31(6), December 2010, 1057-1060.
- "*Moral Sentiments and Material Interests*", Samuel Bowles, Robert Boyd, Herbert Gintis and Ernst Fehr (Editors), MIT Press, 2006, *European Journal of Political Economy*, 24(1), March 2008, 280 – 282.
- "*Game Theory: 5 Questions*", Vincent F. Hendricks and Pelle G. Hansen (Editors), Automatic Press, 2005, *Journal of Economic Psychology*, 28 (5), August 2007, 625-627.

“*Experimental Business Research*”, Rami Zwick and Amnon Rapoport (Editors), Kluwer Academic Publishers, *Journal of Economic Psychology*, 23(6), December 2002, p. 793-796.

“*Strategic Foundations of General Equilibrium*” by Douglas Gale, First Edition, Cambridge University Press, *Eastern Economic Journal*, 28(2), May 2002, p. 275-277.

“*Rural Development: Principles, Policies and Management*” by Katar Singh, Second Edition, Sage Publishers, *Journal of Contemporary Asia*, 30(4), January 2001, p. 600-602.

### **Completed manuscripts:**

Li, Y., Sbai, E. and Chaudhuri, A. (2020b). (Un)willing to lead? Men, women and the gender gap in leadership. Working paper, University of Auckland.

Chaudhuri, A., Iversen, V, Jensenius, F.J. and Maitra, P. (2020a). Time in Office and the Changing Gender Gap in Dishonesty: Evidence from Local Politics in India. CESifo Working Paper 8217, Munich, Germany. [Under submission]

Chaudhuri, A., Iversen, V, Jensenius, F.J. and Maitra, P. (2020b). Selecting the Best of Us? Politician Quality in Village Councils in West Bengal, India. CESifo Working Paper, 8597, Munich, Germany. [Under submission.]

Claessens, S., Sibley, C., Chaudhuri, A. and Atkinson, Q. (2020). Cooperative phenotype predicts economic conservatism, policy views, and political party support. Working paper, University of Auckland.

Fischer, K., Chaudhuri, A., & Atkinson, Q. D. (2020). The dual evolutionary foundations of political ideology predict responses to the COVID-19 pandemic. [Under submission.]

Fischer, K., Chaudhuri, A., Sibley, C., & Atkinson, Q. D. (2020). The dual evolutionary foundations of political ideology differentially predict egoism, ingroup love, outgroup hate, and universalism. Working paper, University of Auckland.

Fischer, K., Claessens, S., Tremewan, J., Fišar, M., Špalek, J., Chaudhuri, A., Sibley, C., & Atkinson, Q. D. (2020). Right- and left-wing authoritarianism predict different measures of conformity and threat/disgust sensitivity. Working paper, University of Auckland.

Rabiei, M., Hatami, J., Jahanitabesh, A., Safavimanesh, F and Chaudhuri, A. (2020). To Accept or not to Accept: Evidence from an Ultimatum Game with Proposers of varying wealth. Working paper, Institute for Cognitive Science Studies, Iran.

### **Selection of Keynote/Invited Lectures:**

- Amity University, India, December 9, 2020.
- Spring Week on Campus, Public Lecture, November 28, 2019
- Centre for Digital Enterprise (CODE), University of Auckland, Research Symposium on Disruptive Technologies, November 1, 2019.
- Narsee Monjee Institute of Management Studies, Mumbai, August 29, 2019.
- NZ Commerce and Economics Teachers Main Event, June 13, 2019.

- Presidency University, Kolkata, India; delivered 2 public lectures of 3 hours each, January 18 and 28, 2019.
- Centre for Economic Studies, University of Munich; delivered a set of three 90-minute on “Experiments in Social Preferences”, July 17, 18, 19, 2018.
- Conference on Social Dilemma Games, Brown University, Providence, Rhode Island, May 15-16, 2015.
- International Conference on Public Finance, Public Economics and Public Policy, Centre for Training and Research in Public Finance and Policy, Kolkata, India, December 11-12, 2014.
- 52nd Annual meeting of the New Zealand Association of Economists, Wellington, New Zealand, June 29 – July 1, 2011.
- International Workshop on Experimental Economics and Finance, Wang Yanan Institute for Studies in Economics (WISE) Xiamen University - Xiamen, China, December 15-16, 2010.
- Great Minds and Big Ideas Lecture Series at the University of Auckland, May 14, 2011.
- Winter Week on Campus; University of Auckland; set of *five* public lectures; July 2, 4, 4, 5 and 6, 2007.

### **Current research projects:**

*“The dual evolutionary foundations of political ideology”* (with Quentin Atkinson, Chris Sibley, Scott Claessens, Kyle Fischer and Guy Lavender-Forsythe, all University of Auckland)

Using behavioural economic games to understand and predict political ideology, particularly social dominance and right-wing authoritarianism; participants include from respondents to the NZ Attitudes and Values Survey (run by Chris Sibley)

*“Who wants to be a politician: Running for office in West Bengal village panchayats”* (with Vegard Iversen, University of Greenwich, Francesca Refsum Jensenius, University of Oslo and Pushkar Maitra, Monash University)

Field study in West Bengal with 400 local level politicians and 100 ordinary citizens to understand what motivates people to run for office and how time in office alters attitudes and behavior with a focus on potential gender differences in such differences.

*“Gender and leadership”* (with Sherry Li and Erwann Sbai)

Lab experiments looking to understand (possible) gender differences in the willingness to be a leader.

*“Inequality, cooperation and the harshness of justice systems”* (with Michalis Drouvelis, University of Birmingham, Abhijit Ramalingam, Appalachian State, and Brock Stoddard, Appalachian State)

Lab experiments to explore the impact of inequality on cooperation and where unequal societies choose harsher punishments for norm violators.

*“Sleep deprivation, decision making and unconscious bias”* (with David Dickinson, Appalachian State and Ryan Greenaway-McGrevy, University of Auckland)

Lab and on-line study of whether people are more likely to discriminate when sleep deprived (as is often the case with a large group of people such as medical professionals and shift-workers.)

### **Teaching:**

**Post-graduate:**

**Washington State University:** Managerial Economics (MBA), Statistics for Business (MBA)

**University of Auckland:** Experimental Economics

**Under-graduate:**

**University of Auckland:** Behavioural Economics, Principles of Microeconomics, Intermediate Microeconomics, International Trade, International Economics, Understanding the Global Economy

**Wellesley College:** Principles of Microeconomics, Intermediate Microeconomics, Economic Development, Behavioral Decision Theory

**Washington State University:** Theory of the Firm and Market Policy, International Trade and Finance, Behavioral Decision Theory, Labor Economics

**Rutgers University:** Introduction to Microeconomics, Intermediate Microeconomics, International Trade, Economic Development, Managerial Economics

*I have been very successful in the classroom, enjoying high student evaluation ratings in all the places where I have taught. I have been nominated for multiple teaching excellence awards in more than one institution. These student evaluations are available upon request.*

**Theses Advising:****Doctoral (Main Supervisor):**

**Tirnud Paichayontvijit** (2007-2011; currently Assistant Professor, Ramkhamhaeng University, Bangkok, China); **Tony So** (2012-2016; currently Assistant Professor, Suzhou Business School, X'ian Jiaotong Liverpool University, Suzhou, China); **Sherry Li** (2014-2019; currently Assistant Professor, Suzhou Business School, X'ian Jiaotong Liverpool University, Suzhou, China.)

**Doctoral (Co-supervisor/Advisor):**

Md. Aman Ullah (2007-2012); Thomas Vardy (2014 onwards); Scott Claessens (2018 onwards); Kyle Fischer (2018 onwards); Guy Lavender-Forsyth (2018 onwards); Pansye ElKashef (Massey University, 2018 onwards)

**Master's Thesis (1 year; 90 points):**

Yijing Wang, 2017-2018; Tian Leong (2012-2013); Gary Li (2010-2011)

**Master's Dissertation (1 semester; 30 points):**

He (Charlie) Chao (2009); Qinyi (Cleo) Ren (2006); Tirnud Paichayontvijit (2006); Laura Bangun (2006); Parapin Prak (2006); Amy Cruickshank (2005)

**Honours Dissertation (1 semester; 30 points):**

Molly Benson, (2015); Tom McEwan (2014); Roman Parker-Iida (2014); Kenneth Goodall (2011); Gary Li (2009); Lifeng (Daisy) Shen (2009); Tirnud Paichayontvijit (2005); Sara Graziano (2002; Wellesley College)

**MBA Thesis (all at Washington State):**

Luzmarina Madden (2001); James Timmons (2001); Hildred Neilson (2001); Gyrgal Abdouraimov (2001); John Hunt (2000); William Howard (2000); Oliver Chang (2000); Terie G. Ellis (2000)

*In addition, I have served as an external examiner for a large number of Ph.D. theses. I have also chaired a number of Ph.D. final examinations across different faculties at the University of Auckland.*

## Selected Output in Popular Media:

Spending-versus tax-cuts; the questions that really need answering. Multiple outlets including *Wellington Dominion Post* and others, September 23, 2020.

Time to Walk the Talk, Minister, *New Zealand Herald*, September 22, 2020

Beware of being damned with faint praise, *New Zealand Herald*, September 15, 2020.

Government smart to pivot away from Covid-19 elimination policy, *New Zealand Herald*, September 7, 2020.

Healthy debate essential for good public policy (with Simon Thornley), *Newsroom*, September 4, 2020.

Staying up late and dabbling in financial markets could cost you, (with Ryan Greenaway-McGrevy), Multiple outlets including *Wellington Dominion Post*, August 1, 2020.

Why countries with female leaders fared better under Covid-19. *New Zealand Herald*, July 22, 2020.

Should Kiwis pay for Quarantine? *Newsroom*, July 22, 2020.

Don't make Kiwis pay for Covid-19 quarantine, *Newsroom*, June 29, 2020.

Changing your mind on cannabis, *Newsroom*, May 22, 2020.

The contrarian view on the Covid-19 pandemic, *Newsroom*, May 16, 2020.

Air New Zealand pilot layoffs – there is a better way, *New Zealand Herald*, April 15, 2020.

A different perspective on the Covid-19 pandemic, *Newsroom*, April 8, 2020.

“Racial Bias unlikely in resuscitating premature babies”, *New Zealand Herald*, October 30, 2018.

“Let's explode some myths about immigration”, *New Zealand Herald*, April 6, 2017.

“Deporting students cruel and unusual”, *New Zealand Herald*, February 16, 2017.

“Auckland house price crisis: we name the guilty party”, (with Ryan Greenaway-McGrevy), *New Zealand Herald*, July 23, 2015.

“Opt-out organ donation needed in New Zealand”, (with Tom Schnackenberg), *New Zealand Herald*, July 7, 2015.

“Automatic enrolment in retirement plans has big impact”, *New Zealand Herald*, June 2, 2015.

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“Do women need to be more aggressive in the work-place”, *New Zealand Herald*, November 7, 2013.

“Does having kids increase your options?”, *New Zealand Herald*, August 13, 2013.

“Getting People to use public transport”, *New Zealand Herald*, October 30, 2012.

“Help the world – educate the girls”, *New Zealand Herald*, October 12, 2012.

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“Price discrimination and the Black Jersey”, *New Zealand Herald*, August 10, 2011.

“Digital currency debt threat”, *Sunday Star-Times*, July 24, 2011.

“True reasons behind the gender wage gap”, *New Zealand Herald*, June 25, 2011

“Banks put vulnerable at risk from predatory lending”, *New Zealand Herald*, June 1, 2011.

“Does the 90-day employee trial law really benefit businesses?”, *Sunday Star-Times*, October 10, 2010.

“Paying peanuts to teachers a gamble we cannot afford”, *New Zealand Herald*, September 21, 2010.

“Deciding whether the price is right” (with Debasis Bandyopadhyay), *New Zealand Herald*, August 13, 2010.

“Reality Check” (on Elinor Ostrom's Nobel Prize in Economics), *The Telegraph of Calcutta*, October 19, 2009.

“Electricity backlash will come - sooner or later”, *New Zealand Herald*, June 2, 2009.

“Weighing up wage cuts versus layoffs”, *The Wellington Dominion Post*, May 21, 2009.

“Bad Sports”, Letters to the Editor, *The New York Times*, June 23, 2002

“The Quirks of Behavior, as Part of Economics”, Letters to the Editor, *The New York Times*, March 4, 2001

“Tax Cut Consequences”, Letters to the Editor, *The New York Times*, January 25, 2001  
“The Trial in Pakistan”, Letters to the Editor, *The New York Times*, April 15, 2000  
“Game Shows Thrive on New ‘Greed’”, Letters to the Editor, *The New York Times*, November 14, 1999  
“Inscrutable Trade”, Letters to the Editor, *The New York Times*, February 21, 1999  
“The GOP lost its Chance to Censure Clinton”, Letters to the Editor, *The New York Times*, February 6, 1999.

### **Selected Media Coverage:**

New Zealand backs lockdown strategy despite record contraction, *Financial Times*, September 17, 2020  
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“First home buyers: psyching themselves out of the market?”, *New Zealand Herald*, December 3, 2018  
“Why old habits are so hard to kick, *Canvas, New Zealand Herald Weekend Magazine*, July 7, 2018; *Otago Daily Times*, July 16, 2018.  
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“Shopping up a storm: Will Amazon steal Christmas?”, *New Zealand Herald*, November 26, 2017.  
“Narada Sting Case: Mamata Banerjee and TMC have nothing to fear from CBI”, *FirstPost*, India, April 18, 2107.  
“Men, women and corruption”, *Kathmandu Post*, June 5, 2016.  
“Are Men More Helpful, Altruistic, or Chivalrous Than Women? Probably not”, *Psychology Today*, March 10, 2016.  
“Are we saving the right way for retirement?” *pundit.co.nz*, June 8, 2015.  
“All-girl schools show edge”, *New Zealand Herald*, September 17, 2012.  
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“Optimistic beliefs offer escape from recession”, Media Release by the Royal Economic Society, 2009; *The Financial*, 2009; *Scoop Business*, April 6, 2009.  
“New Breed of Economists Puzzles out the Behaviors That Govern Our Finances” Syndicated column. appeared in about 25 newspapers nationwide in the U.S.A. including the *Newark Star-Ledger*, the *New Orleans Times-Picayune* and the *Cleveland Plain Dealer*, May-June 2001.

### **Personal Information:**

Date of Birth: September 12, 1968  
Citizenship: New Zealand and India  
Marital Status: Married with two daughters

### **References:**

*Available upon request.*